

# Save Money. Attract Employees.

## 5 Ways Direct Pay Healthcare Helps You Save Money and Stand Out in the Labor Market

- 1. Reduce sick days.** Medical needs may be evaluated and even treated via text or video and an in-person appointment is not always needed. It's fast and easy!
- 2. Minimize time off for doctor's appointments.** At Sunflower DPC our appointments are 30-90 minutes. Nobody is rushed, the doctor runs on time, and so does your employee.
- 3. Retain staff and reduce recruiting costs.** Retain staff through competitive benefits such as access to no-copay primary care visits, affordable labs, and direct access to the doctor.
- 4. Reduce your costs while providing increased primary care services.** A DPC Membership in combination with a more affordable high-deductible health plan provides greater access to high value, low cost primary care and will save you money! Let us take care of your employees' every day needs and let the insurance cover unexpected large costs without costing you more.
- 5. Costs are predictable and affordable.** Transparent pricing without the annual 3.5% increases you see with health insurance premiums.

**How else can excellent healthcare for your employees benefit them and your business?**

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# How does the DPC experience compare to traditional care?

“Employee gets a small cut on their finger and they aren’t sure if they need stitches...”

## UNINSURED

Afraid of the costs, the employee decides to wait and see. This can lead to more complicated problems and even more time off work.

## TRADITIONAL INSURANCE

Employee goes to the ER or urgent care for hours and is off the rest of the day. They are instructed to follow-up with their primary care missing more work for follow-up.

## DIRECT PRIMARY CARE

Patient calls Dr. Guthrie who immediately evaluates the problem. Often, care can be provided remotely. If needed, employee can come to the office, get the care they need, and return to work the same day. Follow-ups are flexible and convenient, avoiding more missed time.

## Employer costs

### Enrollment Fee:

\$60 one-time per family

### Employee Membership:

\$65/month\*

**\*COST MAY BE SHARED WITH EMPLOYEE TO REDUCE EMPLOYER COST**

## Employer Benefits

- Reduced sick days
- Minimize sick time
- Staff retention
- Save on health insurance
- Budget stability

## Employee costs

Discounted rates to add on dependents:

**Adults:** \$50/month

**Children:** \$35/month

### Family maximum membership:

\$185/month (including employer cost)

**LOW FEES FOR ADDITIONAL SERVICES**

## Employee Benefits

- Avoid “sticker shock:” no copay office visit, low fees for procedures, very low lab fees
- Freedom from the “6 minute visit:” all visits 30-90 minutes
- Stay healthy, prevention is included!
- Flexible appointment times
- Fast, free medical advice when you need it
- Peace of mind that your care is coordinated